

## **CareerBuilder.com Launches Free Online Salary Information at CBSalary.com in Partnership With PayScale**

### **CareerBuilder.com and PayScale Release Top Ten Picks for Fast-Growing and Higher-Paying Jobs**

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Is the job offer you received enough? Is your pay on par with other professionals in your position and location? Are you interested in making a career change, but aren't sure about your earning potential? You can find these answers and more at CBSalary.com, a free, comprehensive salary information and advice site from CareerBuilder.com, the nation's largest online job site. CBSalary.com is powered by PayScale, a market leader in online compensation and benefits information and host to the largest ongoing real-time compensation database in the world.

Visitors to CBSalary.com can conduct a quick search by job title, city and state and instantly view the average salary and salary range for their current or desired position.

Those who would like to conduct a more detailed search can access free salary reports that factor in compensation influencers like academic degree, years of experience, type and size of employer and other specifics. They can also search through more than 1.5 million job opportunities featured monthly on CareerBuilder.com.

"A recent CareerBuilder.com survey found 38 percent of hiring managers plan to raise salaries on job offers in the next 12 months," said Richard Castellini, Vice President of Consumer Marketing at CareerBuilder.com. "Whether you are changing jobs, trying out a new career or negotiating a better package with your current employer, CBSalary.com has the tools and information you need to make sure your income fairly matches your output as an employee."

"The partnership between CareerBuilder.com and PayScale provides consumers with real-time salary ranges and detailed salary comparisons not available anywhere else on the Internet," said PayScale CEO and President Mike Metzger. "As more and more job seekers come online for salary information and career advice, CBSalary.com and PayScale will be a go-to source for compensation and employment intelligence."

So, what industries are paying off? CareerBuilder.com identified the top ten areas where it has seen solid growth in online job postings over the last year. PayScale examined salary trends for thousands of jobs that fall under the categories identified by CareerBuilder.com. By comparing average total annual compensation(i) reported for the six months of 3/1/2006 to 9/1/2006 and the same period in 2005, PayScale identified positions that have significantly higher market wages(ii) this year than last. The following is a sampling of hot areas for hiring and compensation growth, and the PayScale current (as of 9/1/2006) average total annual compensation for each job:

- 1.) Accounting/Finance
  - a. Personal Banker: \$37,700
  - b. Commercial Loan Officer: \$75,700
- 2.) Healthcare
  - a. Clinical Research Associate: \$61,300
  - b. Anesthesiologist: \$225,000
- 3.) Information Technology
  - a. Webmaster: \$49,200
  - b. Senior Database Administrator: \$93,300
- 4.) Engineering
  - a. Civil Engineer: \$57,200
  - b. Project Engineer: \$65,200
- 5.) Sales
  - a. Sales Assistant: \$35,800
  - b. Sales Engineer: \$79,900
- 6.) Administrative Support
  - a. Human Resources Coordinator: \$40,200
  - b. Financial Controller: \$79,900
- 7.) Professional & Business Services
  - a. Paralegal: \$39,500
  - b. Financial Analyst: \$70,500
- 8.) Retail

- a. Retail Store Assistant Manager: \$39,100
- b. Buyer: \$47,900
- 9.) Hospitality
  - a. Restaurant General Manager: \$49,800
  - b. Hotel General Manager: \$56,600
- 10.) Customer Service
  - a. Technical Support Specialist: \$49,100
  - b. Call Center Manager: \$53,800

#### About PayScale

PayScale ( <http://www.payscale.com/> ) is a market leader in online compensation and benefit information, providing access to accurate compensation data for both employees and employers. With the ability never before available for uniquely matching job and company specific attributes, PayScale allows users to obtain an unparalleled level of compensation information, providing a precise snapshot of current market pay. Launched in 2002 and headquartered in Seattle, Washington, PayScale owns the largest online database of employee salary information in the world and has a patent pending methodology for compiling and aggregating compensation data

#### About CareerBuilder.com

CareerBuilder.com is the nation's largest online job site with more than 23 million unique visitors and over 1.5 million jobs. Owned by Gannett Co., Inc. , Tribune Company , and The McClatchy Company , the company offers a vast online and print network to help job seekers connect with employers. CareerBuilder.com powers the career centers for more than 900 partners that reach national, local, industry and niche audiences. These include more than 150 newspapers and leading portals such as America Online and MSN. More than 250,000 employers take advantage of CareerBuilder.com's easy job postings, 18 million-plus resumes, Diversity Channel and more. Millions of job seekers visit the site every month to search for opportunities by industry, location, company and job type, sign up for automatic email job alerts, and get advice on job hunting and career management. For more information about CareerBuilder.com products and services, visit <http://www.careerbuilder.com/> .

(i) Average total annual compensation is calculated by summing the annual base salary, bonus, profit sharing, and commissions, if applicable, for each individual. After removing outliers, the average is formed by calculating the arithmetic mean of the individual total annual compensations. Only data from the USA are used. The average reported is for the mix of experience, skills, and locations present in the PayScale database, which represents ~1% of all employees in the United States.

(ii) Significantly higher is >7% year-over-year increases (50% CL, >4% 97% CL) for employees with the same level of experience doing the same job. The data set does not contain exactly the same individual at the same company doing the same job in each year. The average total compensation is the market price determined from a statistical sample of individuals in the database for each period. It represents what an employer would have to pay to hire a person for a job, not necessarily what everyone doing a job is paid.

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Web site: <http://www.careerbuilder.com/>  
<http://www.payscale.com/>

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